OUR COMPANY

Deva Preservation Services Pte Ltd (Deva PS) is an offshoot of Deva Management Services (Deva MS) - a Singapore based company in operation since 1998 offering quality Project Management Services for the Offshore Oil & Gas Sector.

As client's representatives managing the capital intensive, large value projects, Deva MS observed the inadequate preservation of the materials and equipment leading to commissioning problems, reduced, asset life, delayed project schedules and higher project cost due to repairs and replacement. All these lead to wastage of precious natural resources and increased the cost to the consumer.

In order to introduce integrated approach and latest technologies to preservations to cut down wastages, Deva MS joined with VCI Basil, a technology company providing solutions for various companies like Petrobras, SBM, NOV, Dresser Rand, Rolls Royce, Mercedes Benz Fiat and others.

FULL- TIME POSITIONS AVAILABLE

PRESERVATION ENGINEER (Job Type: Permanent)

JOB DESCRIPTION

- Fully responsible for the due performance of the work at Worksites and must have an engineering background.
- Be responsible for the supervision of execution team and hand on execution of Preservation tasks under this contract in a timely and efficient manner.
- Maintain Preservation Execution Plan.
- Ensure that maintenance history records are properly registered in Contractor or Company system.
- Monitor status of ‘Preservation Materials' in Contractor's tracking system and manage planning and replenishment process.
- Measure productivity in connection to actual working hours.
- Prepare PTW for medium/high risk activities as required.

REQUIREMENTS

- Bachelor Degree or above in Mechanical / Marine / Offshore / Shipping / Oil & Gas Engineering.
- Preferably with relevant work experience.
- Fluent in English Language (both spoken and written).
- Be certified in performing of the preservation applications, where applicable.
- Skilled in applied preservation technologies and systems.
- Familiar with Oil & Gas commodities.
- Have good knowledge of industrial safety including HIP (JHA/JSA) and product MSDS.
- Have good knowledge of all aspects related to Health, Safety and Environment.
- Physically Fit.
- Prefer Singaporeans / PR.
SALES ENGINEER (Job Type: Permanent)

JOB DESCRIPTION

- Develop new customers and maintain existing customers and understand customers business status.
- Look for business opportunity and foster good customer relationship for revenue growth and customer retention.
- Provide pre-sales and after sales support.
- Follow up on sales enquiries/proposals from customers.
- Conduct sale presentation conduct hands on demonstrations of products, applications and technology for closing sales.
- Maintain customers database and update project status on weekly basis or when required by management.
- Maintain good technical and applications knowledge base on all products and application results.
- Able to analyse competition market/data.

REQUIREMENTS

- Bachelor Degree or above in Mechanical / Marine / Offshore / Shipping / Oil & Gas Engineering.
- Minimum 2 years work experience in industrial mechanical sales.
- Fluent in the English Language (both spoken and written).
- Excellent communication, negotiation and presentation skills.
- Customer-driven and results oriented.
- Aggressive, hardworking and a good team player.
- Prefer Singaporeans / PR.

Kindly contact, Ms Shuhaitha, HR Manager at shuhaitha@preservemetal.com or at +65 86516707 / +65 66650320. Please submit all applications by 30 September 2019.