Management Associate

As part of business expansion, Apical Group Ltd is seeking for talents who wants to build a career in the trading of soft commodities. The opportunity will provide on-the-job exposures and coaching to a spread of work ranging from strategy development/execution, analytics, risk management, customer interfaces.

Responsibilities (under supervision):

- Contribute to the trading strategies/game plans by collaborating with senior team members.
- Execute routine positions for a specific commodity or territory based on an understanding of practices covering origination, procurement, freight and risk management.
- Negotiating price, specification and delivery details.
- Liaise with transport, shipping and insurance companies to manage supply chain issues.
- Coordinate supply chain issues such as inventories, in-transit, and production scheduling and carrier availability.
- Gather insights from profitability report, marketing reports and external agencies (such as Reuters and Bloomberg) and monitoring regional and international market performance to analyse for trends and projections of future outcomes.
- Ad-hoc projects as instructed by the management.

Requirements:

- 0 - 3 years of commercial experience preferably in trading or trading support related roles in 1st tier international trading houses (including internships).
- Commercially savvy and possess a good risk-reward sense.
- Broad understanding of impact of macro-economics and geo-political events on commodities.
- Demonstrated ability and courage to articulate clear and consistent views with execution capacity.
- Professional and mature disposition, independent, able to multitask and a strong team player.
- Good proficiency in MS Excel and PowerPoint.
- Numerically capable and able to negotiate.
- Confident, meticulous, and ability to work in a fast-paced environment and under pressure.
- Willing to travel when required.
- Degree in International Trading/ Business/Economics/Accountancy/Engineering from a reputable university.

Interested applicants may email your resume to EM_RGE_Recruitment@RGEI.com by 31 March 2020.
About Apical
Apical Group Ltd is one of the largest exporters of palm oil in Indonesia, owning and controlling an extensive spectrum of the palm oil business value chain from sourcing to distribution. It also engages in the refining, processing and trading of palm oil for both domestic use and international export. Its operations are located in Indonesia, China and Spain, and include five refineries, three biodiesel plants, an oleochemical plant and a kernel crushing plant. Apical's business is built on a broad sourcing network in Indonesia with integrated refinery assets at strategic locations. These are strengthened by efficient logistic channels supported by Apical's own infrastructure to deliver to a wide range of clients from international trade houses to local industrial buyers. With its unique business model, Apical has been able to control product quality and address sustainability and food safety issues, while running highly efficient operations at its world-class refineries and integrated storage and bulking facilities.

About Apical's Sustainability
Since launching the Apical Sustainability Policy in 2014, Apical has made great strides in its transformation journey by adopting global standards and best practices within its operations, subsidiaries and in partnership with suppliers. Its refineries have been certified by the International Sustainability and Carbon Certification (ISCC) since 2010 and it has been a member of the Roundtable on Sustainable Palm Oil (RSPO) since 2011. The Group promotes the protection of high conservation value (HCV) and high carbon stock (HCS) areas, peatland and towards positive socio-economic development. Its sustainability partners include Earthworm, Proforest and Daemeter to ensure responsible sourcing, integration and continuous improvement to its supply chain transformation. Apical is committed to sustainable operations as the fundamental principle of its business to deliver high value products for today's global market demands.