JOB DESCRIPTION

POSITION : KEY ACCOUNT MANAGEMENT EXECUTIVE
JOB GRADE : 5B
REPORT TO : MANAGER, COLD CHAIN SERVICES

PRIMARY DUTIES AND RESPONSIBILITIES

1. Execute strategies and customer engagement opportunities for key accounts in the specific industry sectors across Asia Pacific.
2. Assist in facilitating smooth implementation of contractual agreements.
3. Collaborate with different stakeholders to put together a plan of action for the clients and current supply chain business operations.
4. Monitor progress update of projects, initiate and implement process improvements to ensure project success.
5. Conduct research and market intelligence work to facilitate formulation of business development plans and strategies.
6. Assist in the preparation of proposals, quotations, presentations and solutions in timely manner and with utmost professionalism.
7. Perform other job related functions as assigned.

**JOB REQUIREMENTS**

- Minimum Degree in Business/ Marketing/ Logistics or equivalent
- 1 to 2 years of relevant experience, preferably in Supply Chain or Manufacturing background preferred
- Preferably equipped with lean six sigma
- Analytical, meticulous and data sensitive
- Good exposure in business presentation. Savvy with presentation software
- Excellent interpersonal and communication skills. Able to work independently
- Possesses a mindset for continuous improvement
- Entry level candidates are welcome to apply

Submit your resume stating the selected Job title to: grace.wong@ych.com
by 30 August 2019.

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**JOB DESCRIPTION**

**POSITION:** EXECUTIVE, SPECIAL PROJECTS & TRANSFORMATION  
**JOB GRADE:** 5B  
**REPORT TO:** SENIOR MANAGER

**PRIMARY DUTIES AND RESPONSIBILITIES**

1. Work closely with Executive Chairman Office and the relevant departments to source for strategic projects.
2. Collaborate with Innovation and Development team to support on any innovation and operations improvement projects.
3. Responsible for building cooperative relationships with other companies for the Group.
4. Any other tasks as assigned by superior.

**JOB REQUIREMENTS**

- Degree in relevant field (Business Administration, Management)
- Min. 2-3 years of working experience with Supply chain/logistics background, or in similar capacity. Fresh graduates will be considered
- Excellent interpersonal and communication skills
- Able to work independently and in a group setting

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by 30 August 2019.