Allhealth Solutions is an SME start up located at 24 Jalan Kelulut, Singapore 809041. It distributes disinfectants, sanitizers, and their accessory products. Its core product is F10.

F10 is a GMP facility manufactured range of antiseptic and disinfection products. F10 products are independently assessed by regulatory authorities and registered (currently over 50 products) in the USA, UK and Europe, Australia and NZ. The products are used in many segments of different industries. Huge potential for growth.

The Singapore (and regional) exclusive distributor is looking for a hard-working, responsible, outgoing sales executive with exceptional organizational and communication skills.

*Opportunity to grow with the brand.*

*Progressive work culture.*

Sales and Project Co-ordinator

Job responsibilities:

- To promote and sell the range of F10 Products and services to existing and *especially* new customers (B to B and B to C).
- Conduct *door knocking, cold calling* and follow up closely on leads to *convert to sales.*
- Participate in trade shows.
- Provide *daily, weekly and monthly report* on sales and issues faced by customers and solutions. Propose marketing activities to grow with the brand.
- Work with and communicate closely with all staff in the company.
- Travel around Singapore to visit and follow up with customers.
- Ad hoc overseas travel to promote the brand, and to attend training by the principal.
- *Comprehensively* handle projects and tasks delegated by the directors, from start to finish.
- *Handle some deliveries to customers,* and deal with shipments when they arrive.
Job requirements:

- Bachelor degree, with background in science (Biology, Chemistry, Biotechnology, Biosciences etc) is an advantage.
- A deep understanding of the products and what they are capable of, from a molecular level.
- Responsible, motivated, hard-working, dedicated, good communication skills, self-driven, with initiative and a team player.
- Result oriented. Creative.
- Knowledge or interest in animals and pets, as well as in human medical health.
- Able to conduct sales presentations and product demonstration and training to customers.
- Minimum 2 years of sales experience preferably B to B.
- Customer oriented with excellent customer service skills.
- Microsoft Office proficient, Internet savvy. Photoshop skills are an advantage.

Please email your application (with updated CV) to winnie.teo@ahs-asia.com by 31 July 2020.