Brief introduction on Agrocorp

Agrocorp International Pte Ltd is a global Agri commodity trading house founded in Singapore since 1990. Since its beginning, Agrocorp has grown to having offices in 13 countries with an annual trade volume exceeding 6 million tons across commodities such as grains, pulses, sugar, oil seeds, cashew and cotton. The company has significant presence in the primary origination and buyer markets such as Canada, West Africa, China, Turkey, the Middle East, India, Bangladesh, and Vietnam among many others and has an annual turnover touching 2 billion USD.

Agrocorp also started its processing business in 2012 and it currently holds four pulses and wheat processing facilities in Canada and is in the process of building a rice mill in Myanmar. With these 5 facilities Agrocorp Processing’s volume is expected to hit 400,000 MT in 2017.

Location: Singapore
No. of vacancies: 1 vacancy

Trade Finance Relationship Asst Manager

Role and Responsibilities

- Assist the team head to initiate and maintain bank relationships
- Ensure smooth communication with banks
- Align funding strategy with bank relationships
- Maintain pricing and assist in operations of the trade finance team
- Follow up on KYC and compliance banking request
- Maintain all banking credit documentation

Requirements

- Bachelor degree: Finance & Accounting
- Min 4 years of relationship management, with trade finance knowledge and preferably with cash management experience
- Good communication skills
- Work well in a team environment
- Strong interpersonal skills
- Language Requirements: English and a secondary language

Candidates to send their detailed CV to career@agrocorp.com.sg by 31 December 2019.
Location: Singapore  
Position: 1 Vacancy

Financial Planning & Analysis Analyst

The incumbent is to be involved in the strategy development and financial analysis for a regional portfolio. You will demonstrate insights from trade, competitions to strengthen the commercial strategy. You will also integrate the brand strategy, pricing, consumer positioning and profitability to recommend solutions to identify and deliver business growth opportunities.

Your main responsibilities will include the below:

1. Monitoring and tracking working capital, cash flow and debt to equity ratio
2. To analyze the financial impact of certain operations, such as the profitability of individual product lines and the efficiency of departments.
3. Involved in the budgeting, planning and forecasting (BP&F) processes for setting short and long-term goals
4. Using financial modeling software to create and analyze the models and simulations used in forecasting.
5. Balance Sheet analysis/ ratios
6. Involvement in the corporate budgeting exercise by setting up the business goal and strategy, evaluate product initiative financials and optimize budget spending.
7. Trader wise performance analysis
8. ROE/ ROIC computation.
9. Team / Country monthly performance tracking
10. Maintain historical performance files

Requirements

- A bachelor’s degree, preferably with CA Qualification
- Strong analytical and financial modelling skills
- 2-3 years of experience in FP&A
- Business oriented mindset
- Good presentation skill
- Experience dealing with dynamic business scenarios
- Strong collaboration skills and cross-cultural fluency
- Excellent written and verbal interpersonal skills and an ability to influence both up and down the organization

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Location: Singapore

No. of vacancies: 1 Vacancy

Product Accountant

Role and Responsibilities:

- To work closely with the trader and his trades and to be aware of the various trades and positions taken by the trader and responsible to ensure drawdown and open limits presented correctly
- To ensure that the cost budgeting of every trade is entered into the system on a timely manner
- To make sure the cost budgets are met and any variation to trade costing reported and post mortem done on every loss-making trade
- To ensure that the exchange differences is properly accounted for either attributable to trader or fx hedging team
- To report and reconcile the outstanding trades, the Mark to Market commodity positions and PNL's on a weekly basis to the management
- To review the daily journals posted to the commodity
- To ensure that any advances are properly followed
- To be responsible for creation and follow ups of DN/CN eg demurrage.
- Buyer limit management and buyer KYC should be maintained by him
- Futures positions if any should be reported on a daily basis

Requirements:

- CPA/CA with preferably an established finance/accounting experience in the agri-commodity trading industry
- Strong working knowledge of marked to market accounting with reconciliations to the accounting and trade profit would be advantageous
- You should possess strong commercial acumen and resilience.
- Be a proactive and dynamic team player with excellent communication and interpersonal skills
- The ability to be hands on and also able to provide strategic level decision support is required.
- High degree of proficiency in MS excel, Power point, MS Word and accounting software

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